

NOVEMBER



SINGLE FAMILY



CONDOMINIUMS



VACANT LAND

MEDIAN SALES PRICE	2017	2016	2017	2016	2017	2016
	\$386,000 ▲	\$359,000	\$336,000 ▲	\$321,000	\$25,500 ▼	\$27,250

CLOSED SALES	2017	2016	2017	2016	2017	2016
	178 ▼	185	63 ▲	52	153 ▲	132

OPENED LISTINGS	2017	2016	2017	2016	2017	2016
	143 ▼	170	57 ▼	82	132 ▼	154

VOLUME SALES	2017	2016	2017	2016	2017	2016
	\$136,830,660 ▲	\$104,969,244	\$35,363,777 ▼	\$19,807,050	\$13,564,420 ▼	\$15,427,898

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	NOV 2017	NOV 2016	NOV 2017	NOV 2016
	Closed Sales	Closed Sales	Median Price	Median Price

SINGLE FAMILY HOMES

Puna	58	61	\$223,750	\$198,000
South Hilo	26	36	\$370,000	\$346,000
North Hilo	2	-	\$390,237	\$-
Hamakua	7	3	\$410,000	\$301,500
North Kohala	5	6	\$364,500	\$525,000
South Kohala	25	18	\$539,000	\$514,500
North Kona	41	40	\$725,000	\$680,000
South Kona	3	11	\$375,000	\$449,100
Ka'u	11	10	\$130,000	\$177,450

CONDOMINIUM

Puna	-	-	\$-	\$-
South Hilo	5	1	\$87,500	\$32,000
North Hilo	-	-	\$-	\$-
Hamakua	-	-	\$-	\$-
North Kohala	-	-	\$-	\$-
South Kohala	21	20	\$400,000	\$265,000
North Kona	36	31	\$328,100	\$340,000
South Kona	-	-	\$-	\$-
Ka'u	1	-	\$183,700	\$-

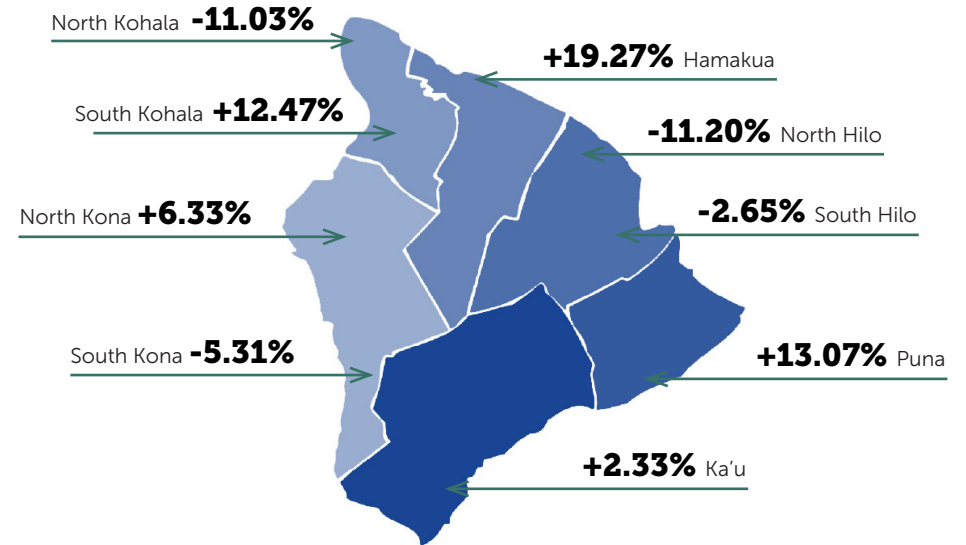
VACANT LAND

Puna	112	87	\$21,500	\$19,000
South Hilo	9	11	\$150,000	\$190,000
North Hilo	1	-	\$325,000	\$-
Hamakua	2	1	\$317,500	\$300,000
North Kohala	1	1	\$850,000	\$370,000
South Kohala	3	5	\$160,000	\$199,000
North Kona	7	8	\$320,000	\$268,444
South Kona	6	8	\$153,500	\$329,250
Ka'u	12	11	\$20,000	\$19,000



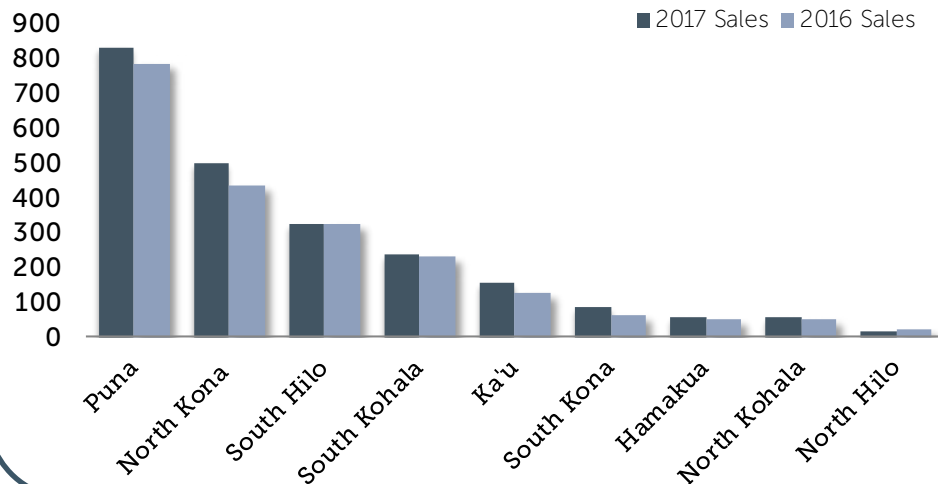
SINGLE FAMILY

	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	832	786	5.85%	\$225,000	\$199,000	13.07%
South Hilo	327	325	0.62%	\$330,000	\$339,000	-2.65%
North Hilo	19	20	-5.00%	\$325,000	\$366,000	-11.20%
Hamakua	58	51	13.73%	\$417,450	\$350,000	19.27%
North Kohala	58	53	9.43%	\$645,000	\$725,000	-11.03%
South Kohala	238	234	1.71%	\$561,250	\$499,000	12.47%
North Kona	502	438	14.61%	\$637,450	\$599,500	6.33%
South Kona	88	65	35.38%	\$464,000	\$490,000	-5.31%
Ka'u	156	125	24.80%	\$179,086	\$175,000	2.33%
SUMMARY	2278	2097	8.63%	\$350,000	\$335,000	4.48%



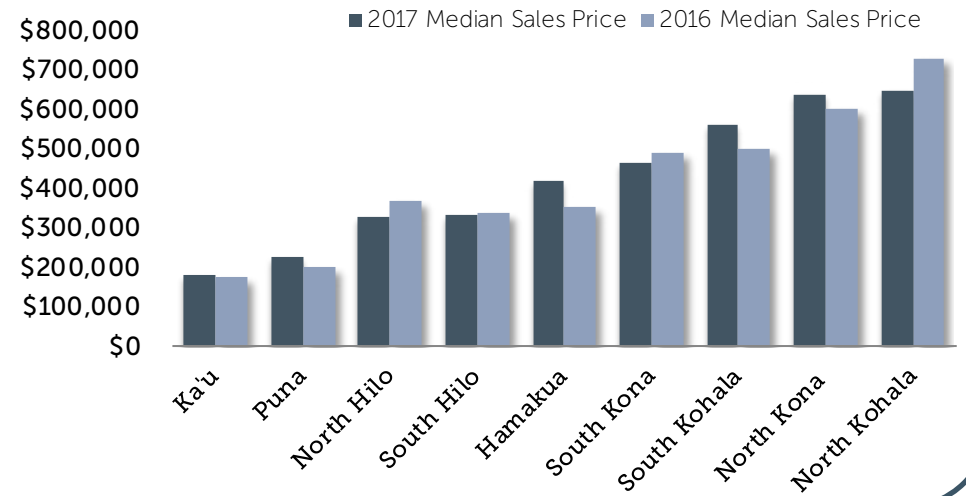
Single Family Residence Unit Sales YTD

2017 vs 2016



Single Family Residence Median Sales Price YTD

2017 vs 2016

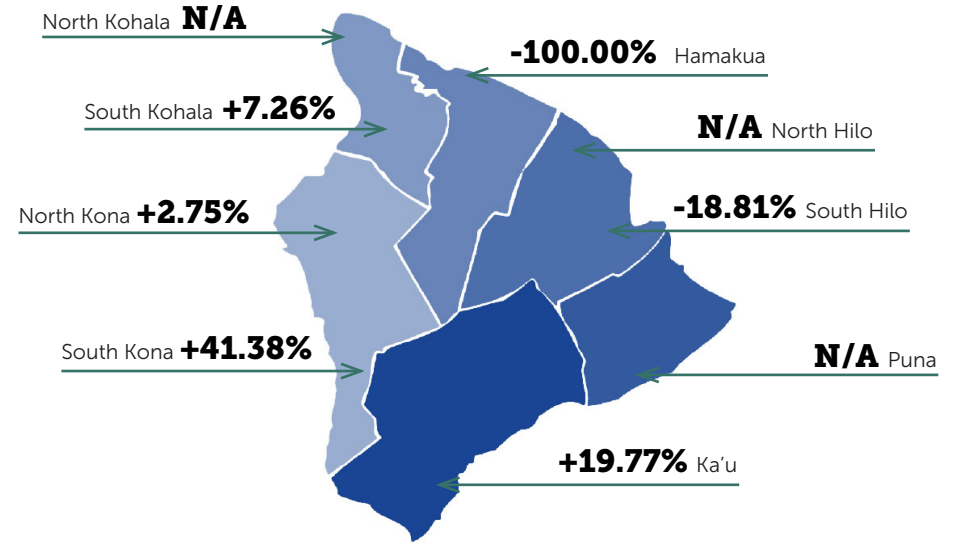


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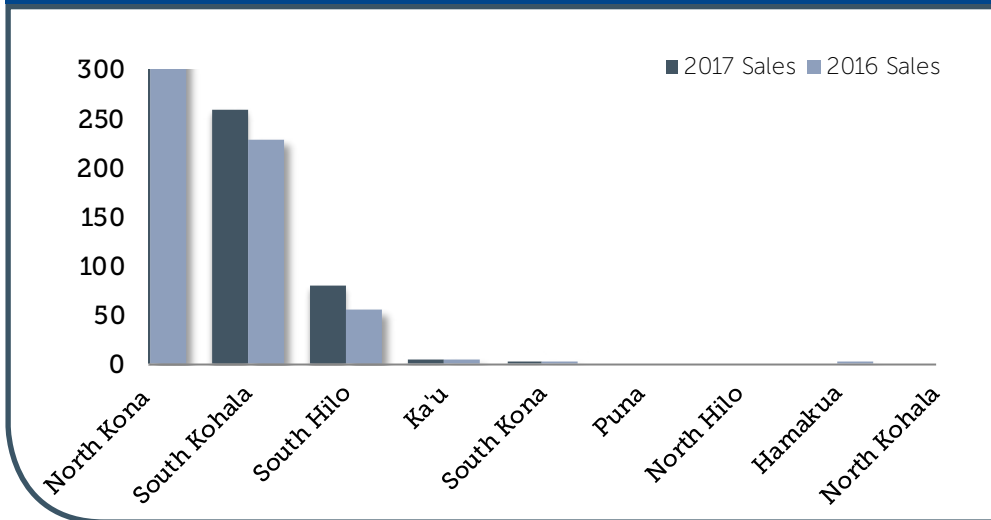
CONDOMINIUM

	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	-	-	N/A	\$-	\$-	N/A
South Hilo	79	56	41.07%	\$109,606	\$135,000	-18.81%
North Hilo	-	-	N/A	\$-	\$-	N/A
Hamakua	-	1	-100.00%	\$-	\$175,000	-100.00%
North Kohala	-	-	N/A	\$-	\$-	N/A
South Kohala	259	228	13.60%	\$480,000	\$447,500	7.26%
North Kona	443	361	22.71%	\$299,000	\$291,000	2.75%
South Kona	1	2	-50.00%	\$240,000	\$169,750	41.38%
Ka'u	4	4	0%	\$147,850	\$123,450	19.77%
SUMMARY	786	652	20.55%	\$311,250	\$307,750	1.14%



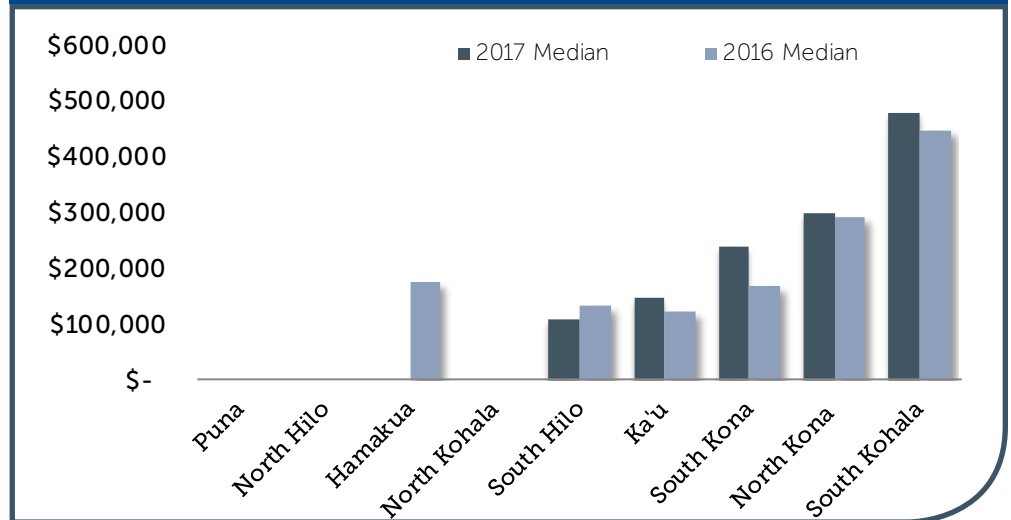
Condominium Unit Sales YTD

2017 vs 2016



Condominium Median Sales Price YTD

2017 vs 2016

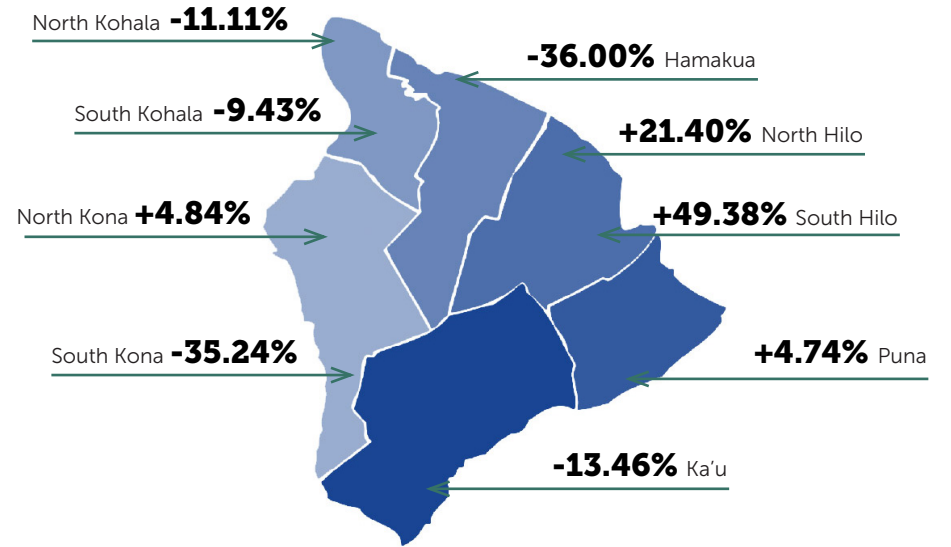


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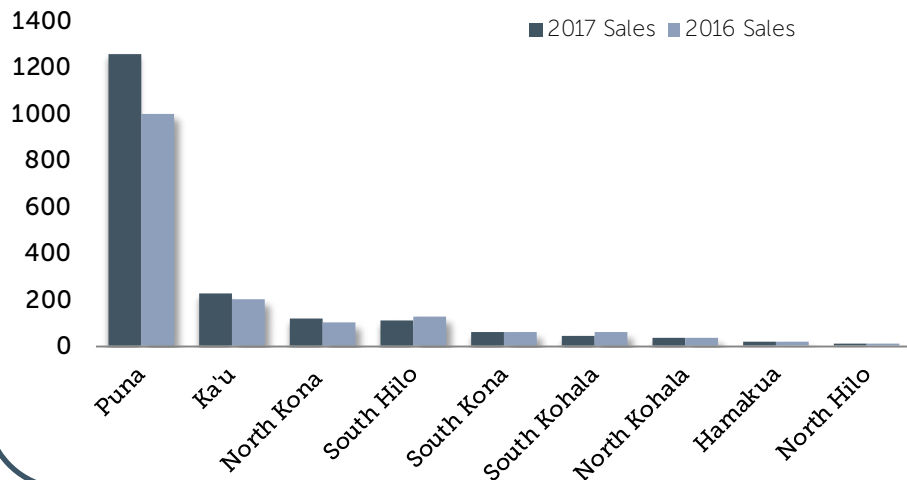
VACANT LAND

	CLOSED SALES			MEDIAN SALES PRICE		
	2017	2016	% Change	2017	2016	% Change
Puna	1253	998	25.55%	\$19,900	\$19,000	4.74%
South Hilo	107	124	-13.71%	\$180,000	\$120,500	49.38%
North Hilo	14	12	16.67%	\$337,500	\$278,000	21.40%
Hamakua	19	22	-13.64%	\$320,000	\$500,000	-36.00%
North Kohala	39	34	14.71%	\$300,000	\$337,500	-11.11%
South Kohala	47	56	-16.07%	\$192,000	\$212,000	-9.43%
North Kona	115	102	12.75%	\$325,000	\$310,000	4.84%
South Kona	61	63	-3.17%	\$68,000	\$105,000	-35.24%
Ka'u	226	200	13.00%	\$11,250	\$13,000	-13.46%
SUMMARY	1881	1611	16.76%	\$25,000	\$25,200	-0.79%



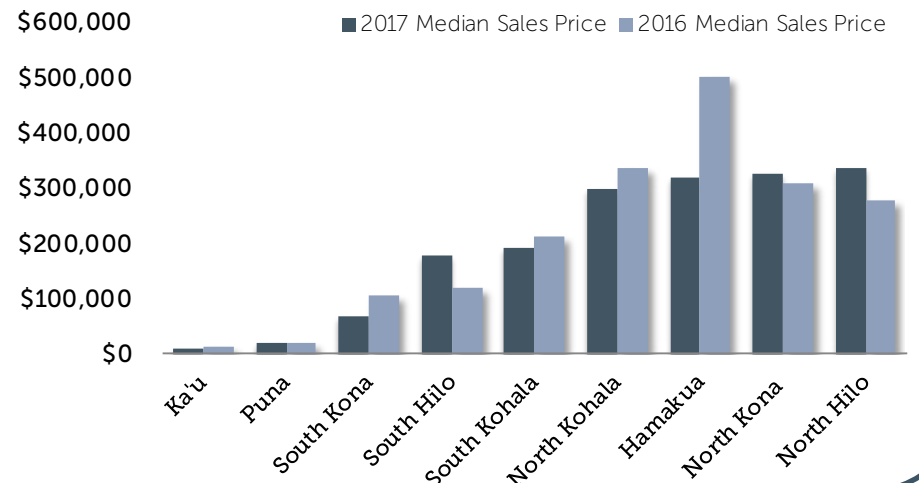
Vacant Land Unit Sales YTD

2017 vs 2016



Vacant Land Median Sales Price YTD

2017 vs 2016



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