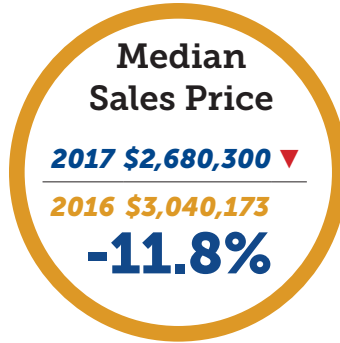




# MAUI STATISTICS

## UPCOUNTRY & NORTH SHORE 2017 YEAR END RECAP



### SINGLE FAMILY

	Sales 2017	Sales 2016	Percent Change	Volume \$ 2017	Volume \$ 2016	Percent Change	Median \$ 2017	Median \$ 2016	Percent Change
<b>UPCOUNTRY MAUI</b>									
Kula/Ulupalakua/Kanaio	79	64	+23.4% ▲	\$80,083,700	\$72,531,804	+10.4% ▲	\$849,000	\$848,750	-
Makawao/Olinda/Haliimaile	58	66	-12.1% ▼	\$44,538,048	\$44,371,975	+0.4% ▲	\$634,500	\$575,638	+10.2% ▲
Pukalani	53	70	-24.3% ▼	\$40,788,750	\$45,595,809	-10.5% ▼	\$680,500	\$625,000	+8.9% ▲
<b>NORTH SHORE MAUI</b>									
Spreckelsville/Paia/Kuau	24	34	-29.4% ▼	\$63,914,099	\$58,976,500	+8.4% ▲	\$1,216,250	\$720,000	+68.9% ▲
Haiku	85	65	+30.8% ▲	\$75,277,954	\$60,203,249	+25.0% ▲	\$753,500	\$848,000	-11.1% ▼



### CONDOMINIUM

	Sales 2017	Sales 2016	Percent Change	Volume \$ 2017	Volume \$ 2016	Percent Change	Median \$ 2017	Median \$ 2016	Percent Change
<b>UPCOUNTRY MAUI</b>									
Kula/Ulupalakua/Kanaio	-	-	-	-	-	-	-	-	-
Makawao/Olinda/Haliimaile	-	-	-	-	-	-	-	-	-
Pukalani	10	10	-	\$5,617,000	\$5,131,638	+9.5% ▲	\$555,000	\$507,500	+9.4% ▲
<b>NORTH SHORE MAUI</b>									
Spreckelsville/Paia/Kuau	1	4	-75.0% ▼	\$354,000	\$3,623,000	-90.2% ▼	\$354,000	\$321,500	+10.1% ▲
Haiku	-	-	-	-	-	-	-	-	-



### VACANT LAND

	Sales 2017	Sales 2016	Percent Change	Volume \$ 2017	Volume \$ 2016	Percent Change	Median \$ 2017	Median \$ 2016	Percent Change
<b>UPCOUNTRY MAUI</b>									
Kula/Ulupalakua/Kanaio	15	13	+15.4% ▲	\$14,742,189	\$8,024,000	+83.7% ▲	\$465,000	\$540,000	-13.9% ▼
Makawao/Olinda/Haliimaile	14	9	+55.6% ▲	\$7,892,300	\$3,406,111	+131.7% ▲	\$507,500	\$330,000	+53.8% ▲
Pukalani	47	7	+571.4% ▲	\$15,476,740	\$2,379,534	+550.4% ▲	\$325,650	\$319,130	+2.0% ▲
<b>NORTH SHORE MAUI</b>									
Spreckelsville/Paia/Kuau	1	1	-	\$1,300,000	\$2,950,000	-55.9% ▼	\$1,300,000	\$2,950,000	-55.9% ▼
Haiku	33	21	+57.1% ▲	\$15,949,668	\$18,165,500	-12.2% ▼	\$400,000	\$535,000	-25.2% ▼