

Monthly Indicators



October 2018

If the last few months are an indication of the temperature of housing markets across the country, a period of relative calm can be expected during the last three months of the year. A trend of market balance is emerging as we approach the end of 2018. Prices are still rising in most areas, and the number of homes for sale is still low, but there is a general shrinking of year-over-year percentage change gaps in sales, inventory and prices.

New Listings decreased 3.3 percent for Single Family homes and 17.2 percent for Condominium homes. Pending Sales increased 15.2 percent for Single Family homes but decreased 12.9 percent for Condominium homes. Inventory decreased 15.4 percent for Single Family homes and 19.9 percent for Condominium homes.

Median Sales Price increased 15.8 percent to \$774,223 for Single Family homes but decreased 3.6 percent to \$499,000 for Condominium homes. Days on Market decreased 34.3 percent for Single Family homes but increased 8.2 percent for Condominium homes. Months Supply of Inventory decreased 13.6 percent for Single Family homes and 24.5 percent for Condominium homes.

Stock markets experienced an October setback, but that does not necessarily translate to a decline in the real estate market. The national unemployment rate has been below 4.0 percent for three straight months and during five of the last six months. This is exceptional news for industries related to real estate. Meanwhile, homebuilder confidence remains positive, homeownership rates have increased in the key under-35 buyer group and prices, though still rising, have widely reduced the march toward record highs.

Quick Facts

- 11.7%

Change in Number of
Closed Sales
All Properties

- 5.8%

Change in Number of
Median Sales Price
All Properties

- 14.9%

Change in Number of
Homes for Sale
All Properties

This is a research tool provided by the REALTORS® Association of Maui, Inc. Percent changes are calculated using rounded figures.

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Single Family Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Single Family properties only.



Key Metrics	Historical Sparkbars	10-2017	10-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		123	119	- 3.3%	1,409	1,256	- 10.9%
Pending Sales		79	91	+ 15.2%	982	936	- 4.7%
Closed Sales		112	88	- 21.4%	938	967	+ 3.1%
Days on Market Until Sale		169	111	- 34.3%	147	149	+ 1.4%
Median Sales Price		\$668,675	\$774,223	+ 15.8%	\$695,000	\$705,000	+ 1.4%
Average Sales Price		\$940,865	\$1,164,405	+ 23.8%	\$1,019,405	\$1,033,904	+ 1.4%
Percent of List Price Received		96.8%	96.8%	0.0%	96.6%	96.8%	+ 0.2%
Housing Affordability Index		53	43	- 18.9%	51	48	- 5.9%
Inventory of Homes for Sale		552	467	- 15.4%	—	—	—
Months Supply of Inventory		5.9	5.1	- 13.6%	—	—	—

Condominium Market Overview

Key metrics by report month and for year-to-date (YTD) starting from the first of the year. Condominium properties only.



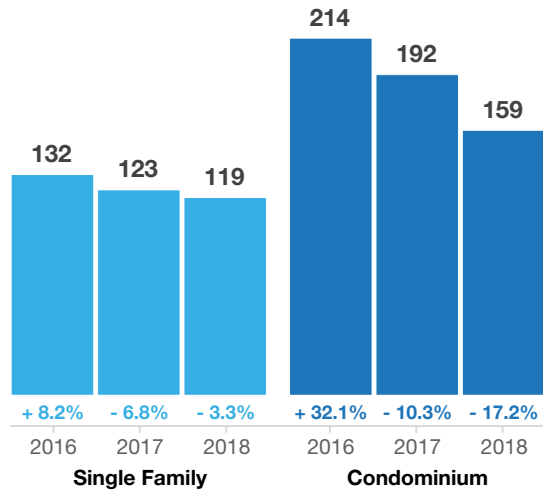
Key Metrics	Historical Sparkbars	10-2017	10-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		192	159	- 17.2%	1,695	1,575	- 7.1%
Pending Sales		139	121	- 12.9%	1,309	1,359	+ 3.8%
Closed Sales		135	132	- 2.2%	1,185	1,412	+ 19.2%
Days on Market Until Sale		146	158	+ 8.2%	151	158	+ 4.6%
Median Sales Price		\$517,500	\$499,000	- 3.6%	\$450,000	\$498,500	+ 10.8%
Average Sales Price		\$767,237	\$611,822	- 20.3%	\$687,612	\$724,201	+ 5.3%
Percent of List Price Received		97.2%	97.5%	+ 0.3%	96.7%	97.3%	+ 0.6%
Housing Affordability Index		68	67	- 1.5%	78	67	- 14.1%
Inventory of Homes for Sale		664	532	- 19.9%	—	—	—
Months Supply of Inventory		5.3	4.0	- 24.5%	—	—	—

New Listings

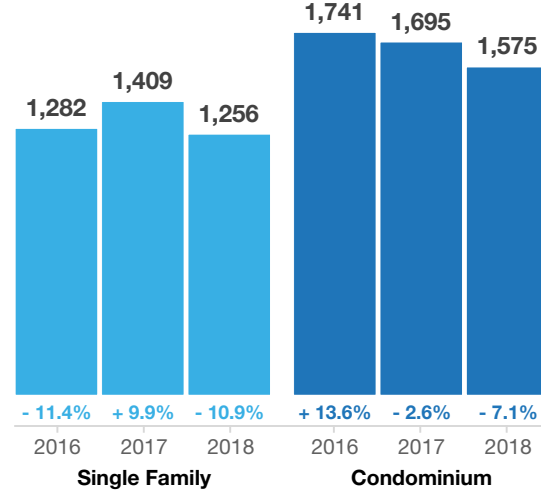
A count of the properties that have been newly listed on the market in a given month.



October

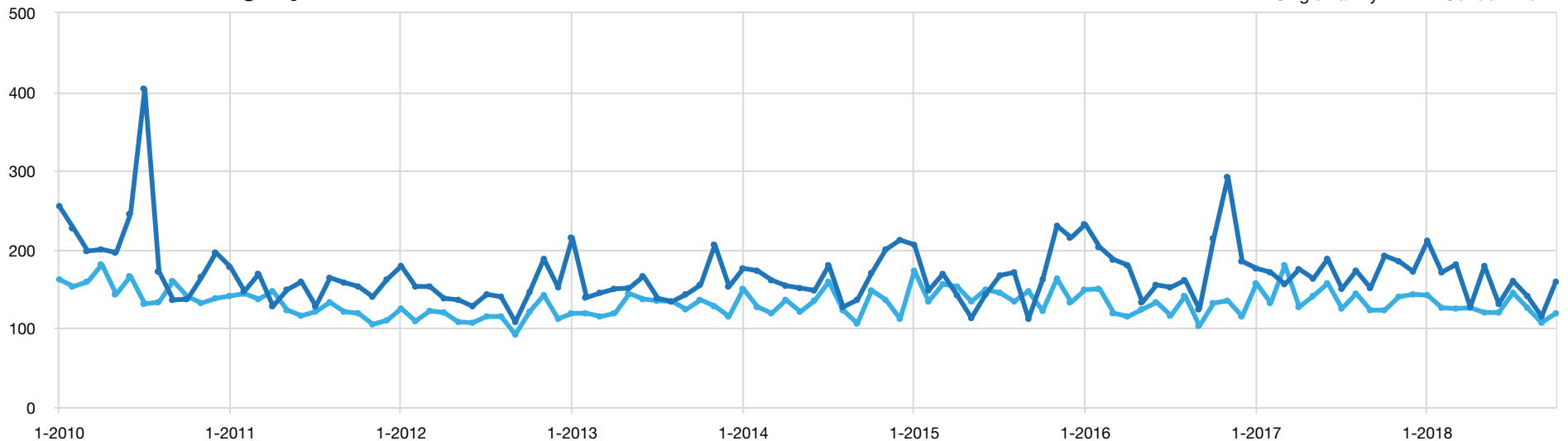


Year to Date



New Listings	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	140	+ 3.7%	185	- 36.6%
Dec-2017	143	+ 24.3%	172	- 7.0%
Jan-2018	142	- 9.6%	211	+ 19.9%
Feb-2018	126	- 4.5%	171	0.0%
Mar-2018	125	- 30.6%	181	+ 16.0%
Apr-2018	126	- 0.8%	127	- 27.4%
May-2018	120	- 14.9%	179	+ 9.8%
Jun-2018	120	- 23.6%	131	- 30.3%
Jul-2018	145	+ 16.0%	160	+ 6.7%
Aug-2018	126	- 12.5%	141	- 18.5%
Sep-2018	107	- 13.0%	115	- 23.8%
Oct-2018	119	- 3.3%	159	- 17.2%
12-Month Avg	128	- 7.2%	161	- 11.0%

Historical New Listings by Month

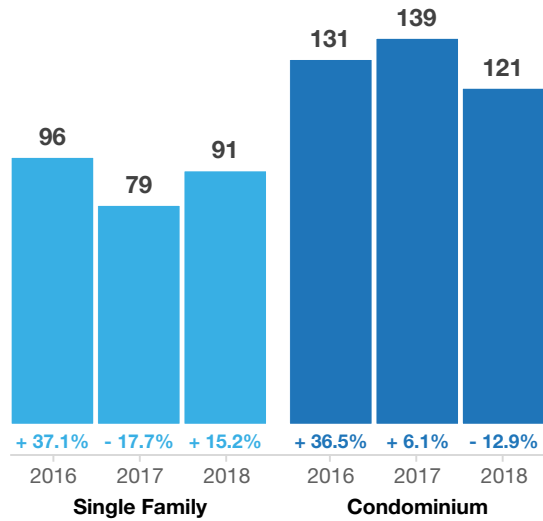


Pending Sales

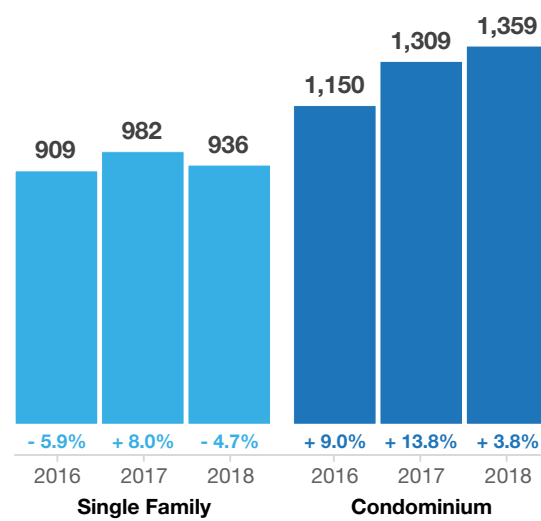
A count of the properties on which offers have been accepted in a given month.



October

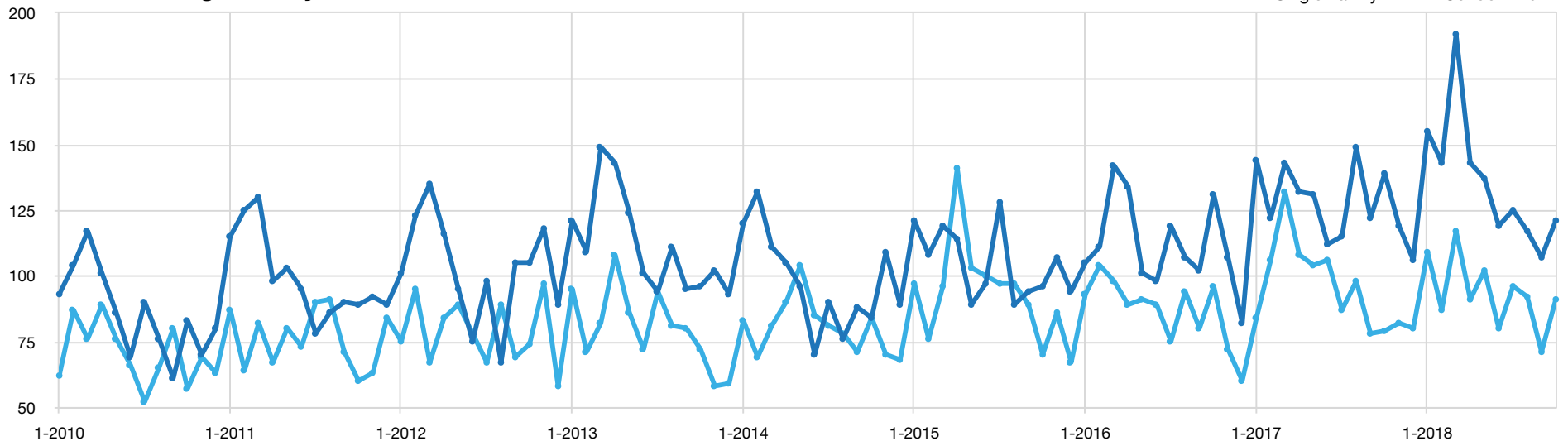


Year to Date



Pending Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	82	+13.9%	119	+11.2%
Dec-2017	80	+33.3%	106	+29.3%
Jan-2018	109	+29.8%	155	+7.6%
Feb-2018	87	-17.9%	143	+17.2%
Mar-2018	117	-11.4%	192	+34.3%
Apr-2018	91	-15.7%	143	+8.3%
May-2018	102	-1.9%	137	+4.6%
Jun-2018	80	-24.5%	119	+6.3%
Jul-2018	96	+10.3%	125	+8.7%
Aug-2018	92	-6.1%	117	-21.5%
Sep-2018	71	-9.0%	107	-12.3%
Oct-2018	91	+15.2%	121	-12.9%
12-Month Avg	92	-1.1%	132	+5.6%

Historical Pending Sales by Month

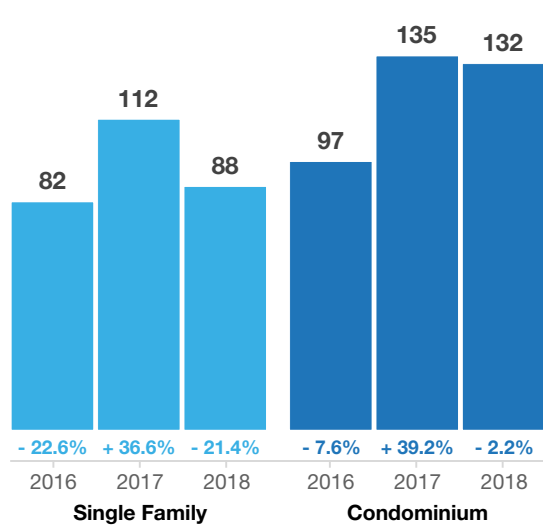


Closed Sales

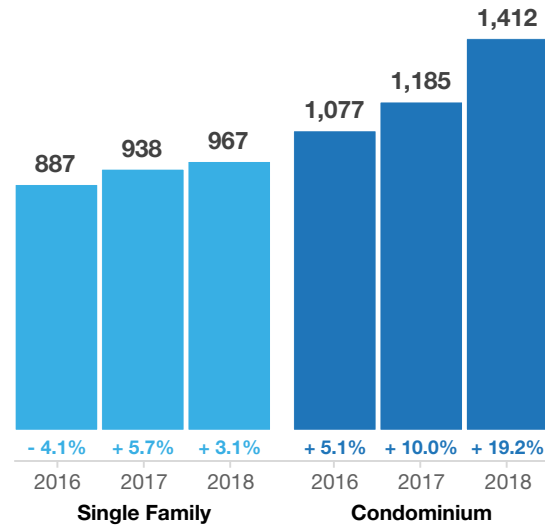
A count of the actual sales that closed in a given month.



October

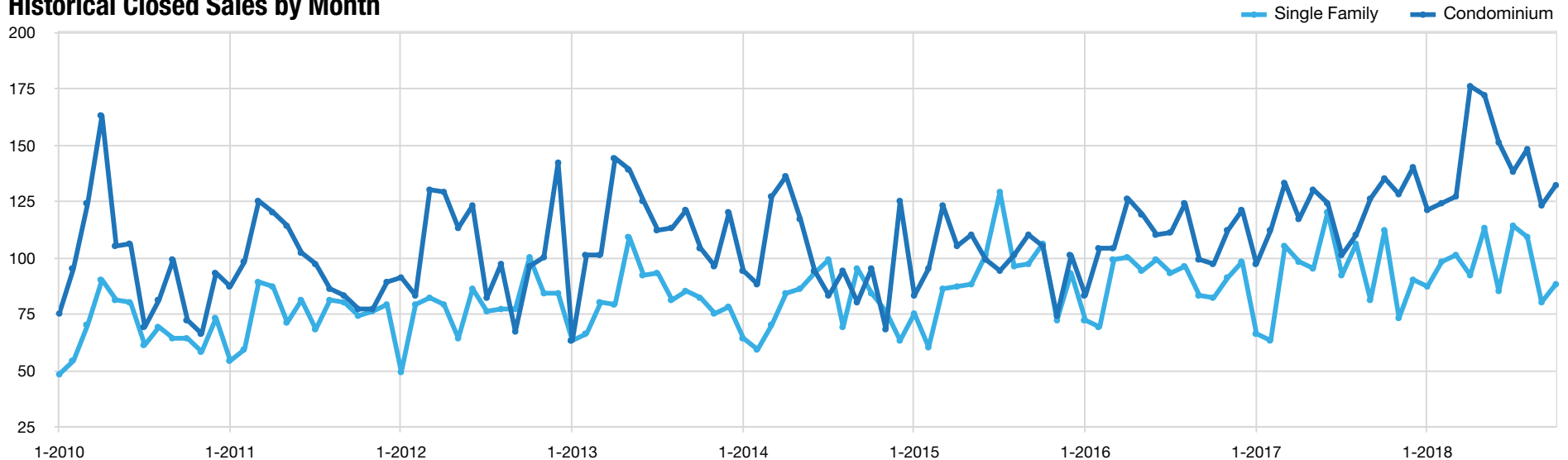


Year to Date



Closed Sales	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	73	- 19.8%	128	+ 14.3%
Dec-2017	90	- 8.2%	140	+ 15.7%
Jan-2018	87	+ 31.8%	121	+ 24.7%
Feb-2018	98	+ 55.6%	124	+ 10.7%
Mar-2018	101	- 3.8%	127	- 4.5%
Apr-2018	92	- 6.1%	176	+ 50.4%
May-2018	113	+ 18.9%	172	+ 32.3%
Jun-2018	85	- 29.2%	151	+ 21.8%
Jul-2018	114	+ 23.9%	138	+ 36.6%
Aug-2018	109	+ 2.8%	148	+ 34.5%
Sep-2018	80	- 1.2%	123	- 2.4%
Oct-2018	88	- 21.4%	132	- 2.2%
12-Month Avg	94	0.0%	140	+ 18.6%

Historical Closed Sales by Month

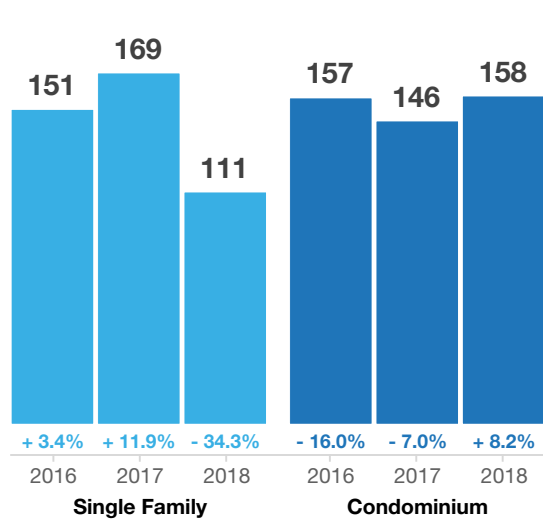


Days on Market Until Sale

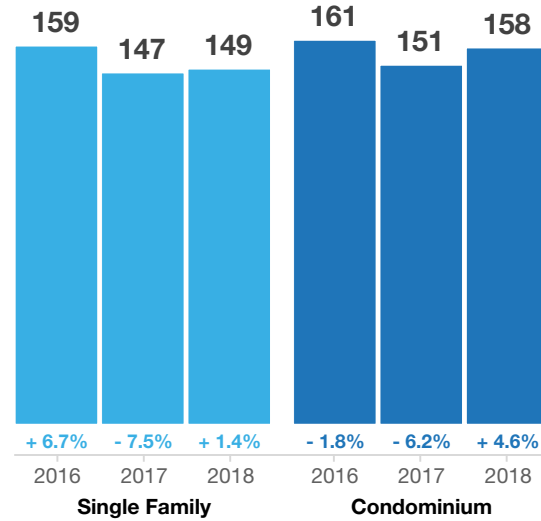
Average number of days between when a property is listed and when it closed in a given month.



October



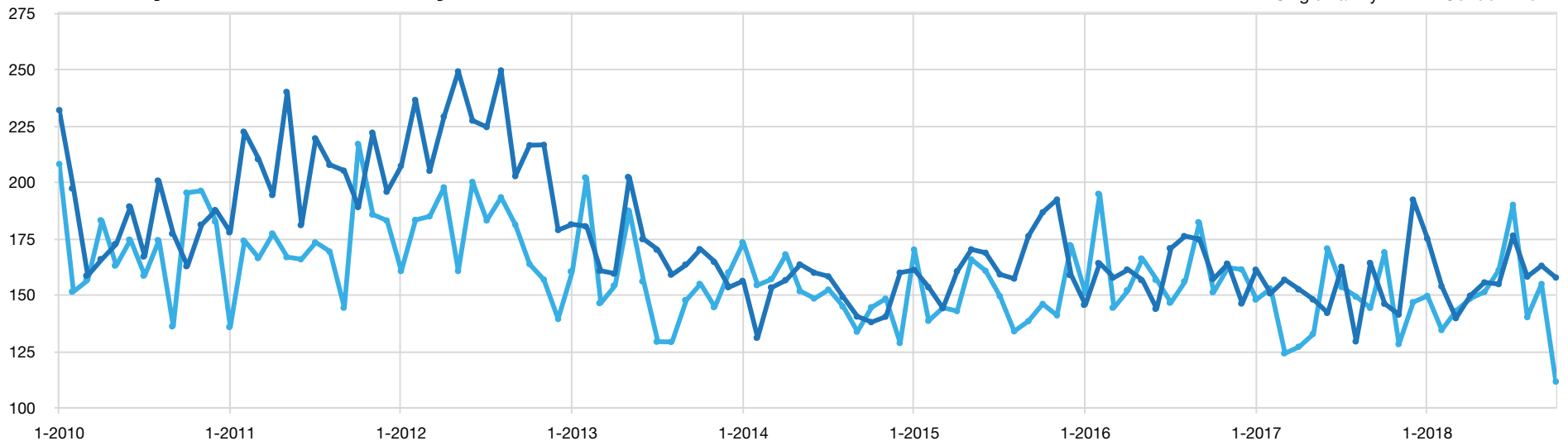
Year to Date



Days on Market	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	128	-21.0%	141	-14.0%
Dec-2017	147	-8.7%	192	+31.5%
Jan-2018	149	+0.7%	175	+8.7%
Feb-2018	134	-12.4%	154	+2.0%
Mar-2018	143	+15.3%	139	-11.5%
Apr-2018	148	+16.5%	149	-2.0%
May-2018	151	+14.4%	155	+4.7%
Jun-2018	161	-5.3%	155	+9.2%
Jul-2018	190	+24.2%	176	+8.6%
Aug-2018	140	-6.0%	158	+22.5%
Sep-2018	155	+7.6%	163	-0.6%
Oct-2018	111	-34.3%	158	+8.2%
12-Month Avg*	147	-1.6%	159	+5.2%

* Days on Market for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Days on Market Until Sale by Month

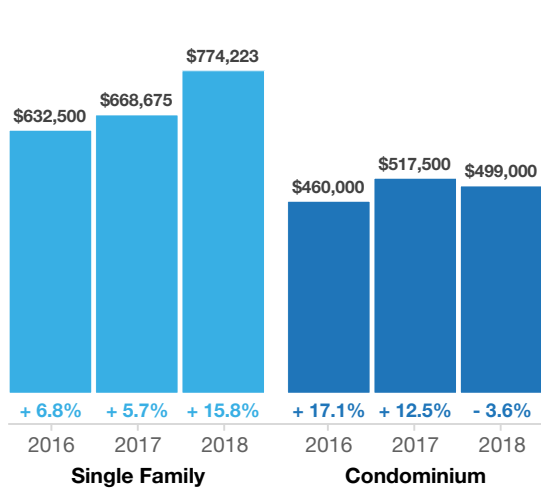


Median Sales Price

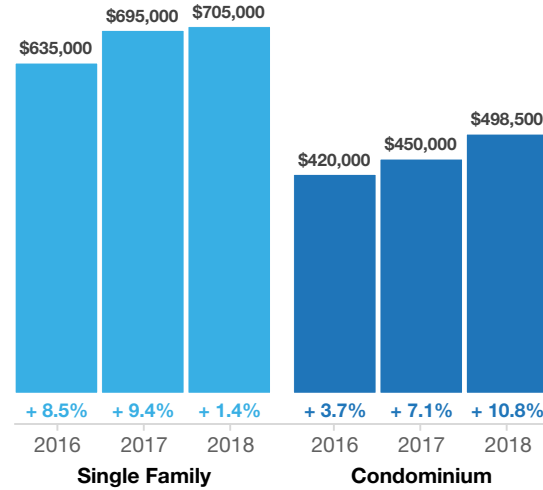
Point at which half of the sales sold for more and half sold for less, not accounting for seller concessions, in a given month.



October



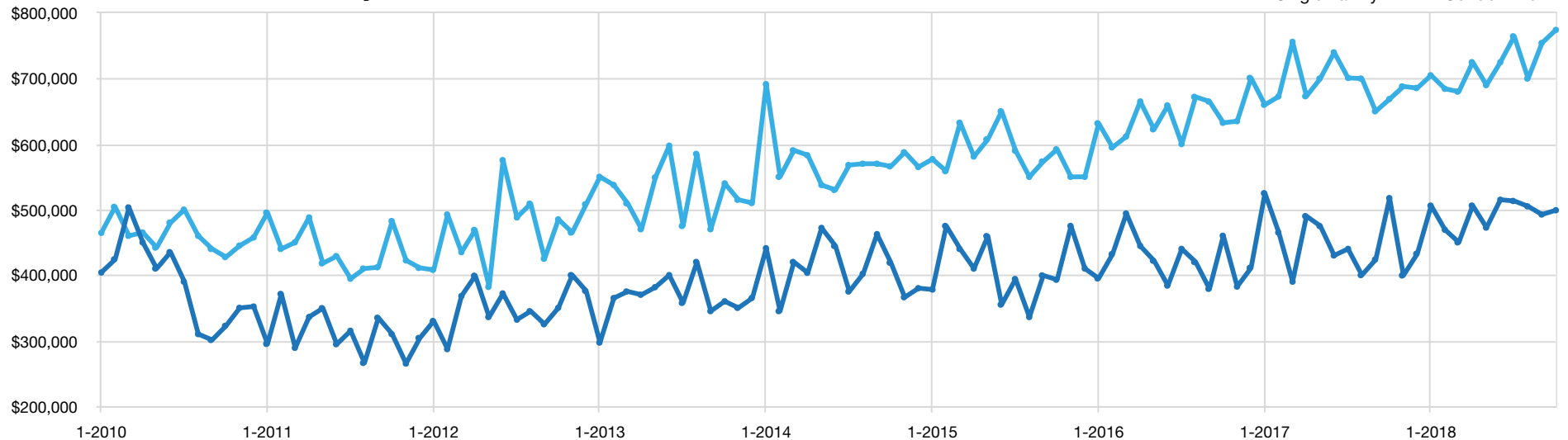
Year to Date



Median Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	\$688,000	+ 8.3%	\$399,500	+ 4.4%
Dec-2017	\$685,500	- 2.2%	\$432,500	+ 5.2%
Jan-2018	\$705,000	+ 6.8%	\$506,000	- 3.6%
Feb-2018	\$684,350	+ 1.8%	\$469,250	+ 0.9%
Mar-2018	\$680,000	- 10.1%	\$450,000	+ 15.4%
Apr-2018	\$725,000	+ 7.7%	\$506,113	+ 3.3%
May-2018	\$690,000	- 1.4%	\$472,500	- 0.5%
Jun-2018	\$725,000	- 2.0%	\$515,000	+ 19.8%
Jul-2018	\$764,500	+ 9.1%	\$513,163	+ 16.6%
Aug-2018	\$700,000	0.0%	\$504,998	+ 26.2%
Sep-2018	\$754,248	+ 16.0%	\$492,500	+ 16.2%
Oct-2018	\$774,223	+ 15.8%	\$499,000	- 3.6%
12-Month Avg*	\$700,000	+ 1.4%	\$485,000	+ 10.2%

* Median Sales Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Median Sales Price by Month

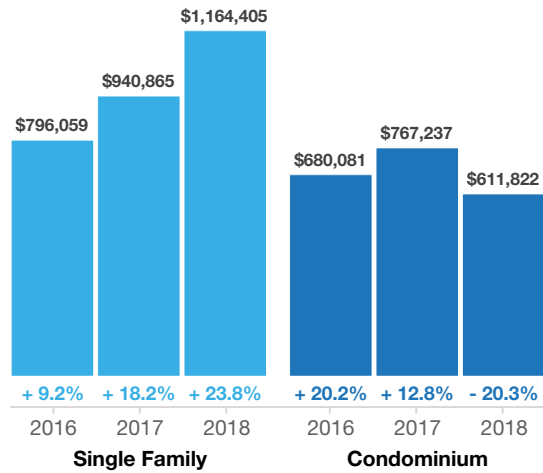


Average Sales Price

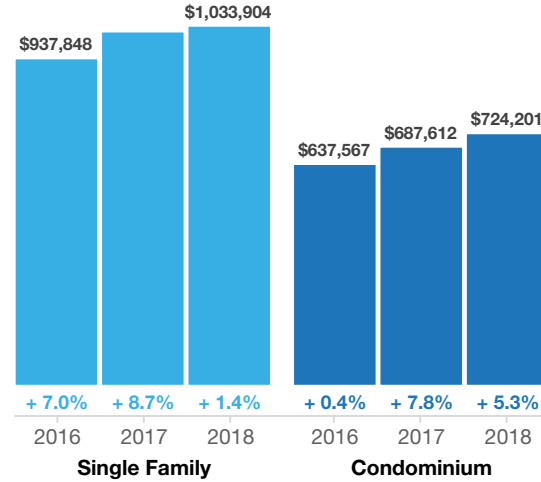
Average sales price for all closed sales, not accounting for seller concessions, in a given month.



October



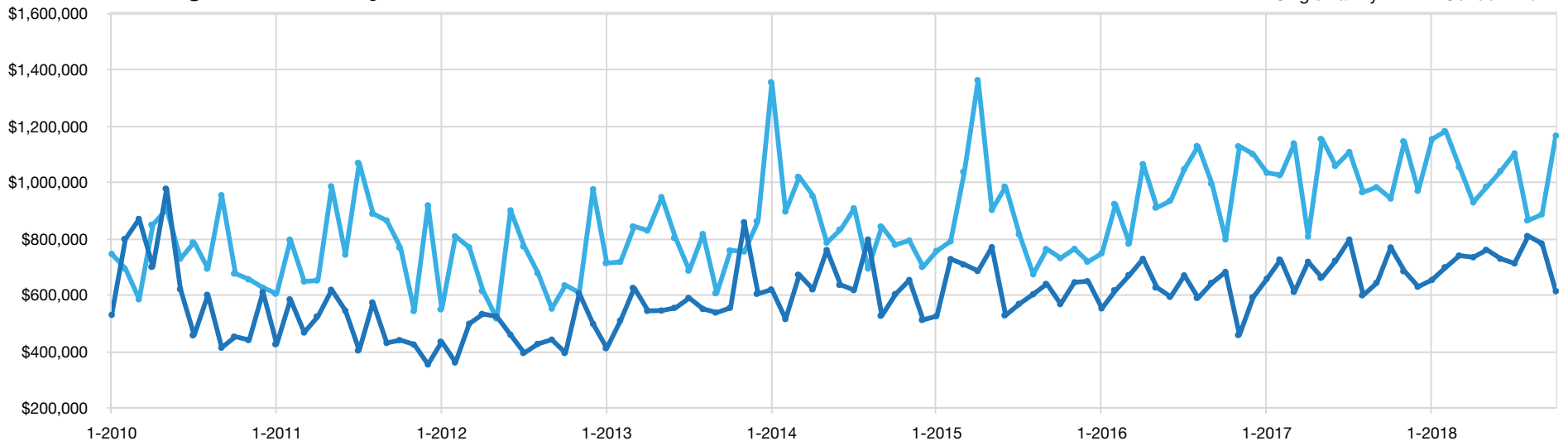
Year to Date



Avg. Sales Price	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	\$1,144,137	+ 1.6%	\$683,017	+ 49.8%
Dec-2017	\$968,559	- 11.9%	\$627,597	+ 6.4%
Jan-2018	\$1,151,931	+ 11.6%	\$651,825	- 0.6%
Feb-2018	\$1,180,498	+ 15.3%	\$696,502	- 3.8%
Mar-2018	\$1,052,880	- 7.4%	\$738,198	+ 21.1%
Apr-2018	\$927,469	+ 15.1%	\$732,331	+ 2.3%
May-2018	\$982,847	- 14.7%	\$758,613	+ 15.0%
Jun-2018	\$1,038,374	- 1.8%	\$727,059	+ 1.0%
Jul-2018	\$1,101,322	- 0.5%	\$710,601	- 10.6%
Aug-2018	\$863,491	- 10.4%	\$807,571	+ 35.2%
Sep-2018	\$884,347	- 9.9%	\$781,151	+ 21.8%
Oct-2018	\$1,164,405	+ 23.8%	\$611,822	- 20.3%
12-Month Avg*	\$1,035,821	+ 0.1%	\$713,012	+ 7.9%

* Avg. Sales Price for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Average Sales Price by Month

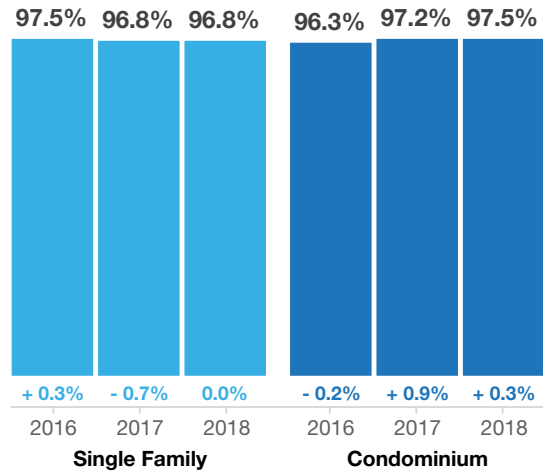


Percent of List Price Received

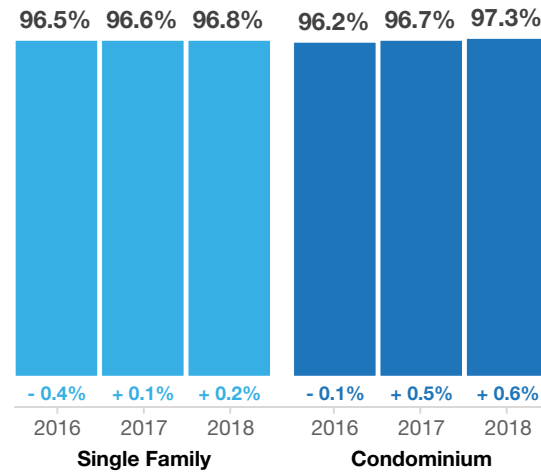
Percentage found when dividing a property's sales price by its most recent list price, then taking the average for all properties sold in a given month, not accounting for seller concessions.



October



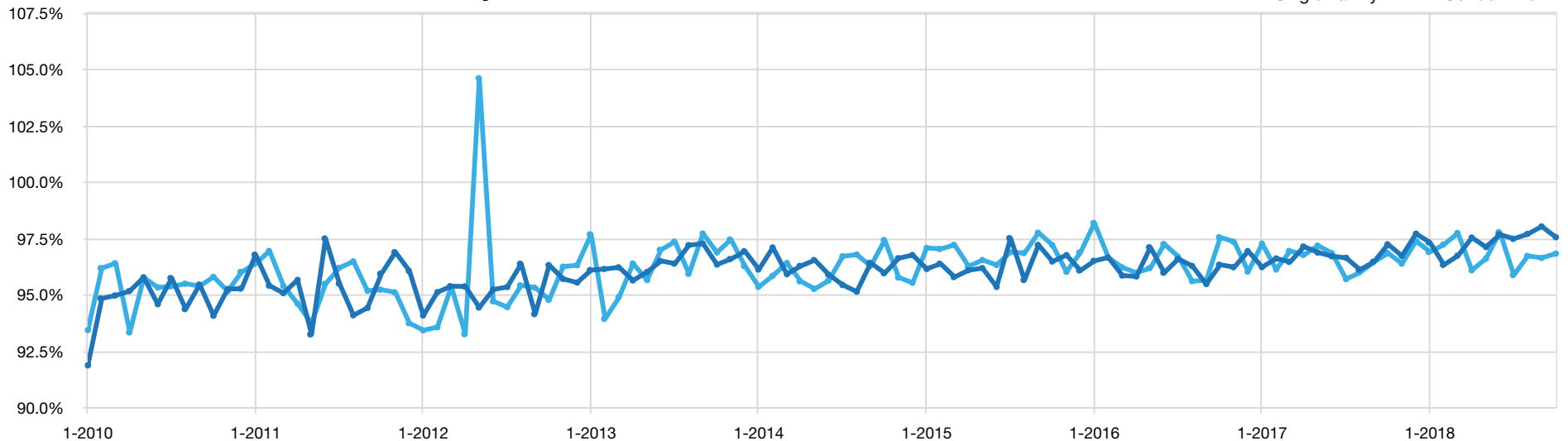
Year to Date



Pct. of List Price Received	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	96.4%	- 0.9%	96.7%	+ 0.5%
Dec-2017	97.4%	+ 1.5%	97.7%	+ 0.8%
Jan-2018	96.9%	- 0.4%	97.3%	+ 1.1%
Feb-2018	97.2%	+ 1.1%	96.3%	- 0.3%
Mar-2018	97.7%	+ 0.8%	96.7%	+ 0.3%
Apr-2018	96.1%	- 0.7%	97.5%	+ 0.4%
May-2018	96.6%	- 0.6%	97.1%	+ 0.2%
Jun-2018	97.8%	+ 1.0%	97.7%	+ 1.0%
Jul-2018	95.9%	+ 0.2%	97.5%	+ 0.9%
Aug-2018	96.7%	+ 0.7%	97.7%	+ 1.7%
Sep-2018	96.6%	+ 0.2%	98.0%	+ 1.6%
Oct-2018	96.8%	0.0%	97.5%	+ 0.3%
12-Month Avg*	96.8%	+ 0.2%	97.3%	+ 0.7%

* Pct. of List Price Received for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Percent of List Price Received by Month

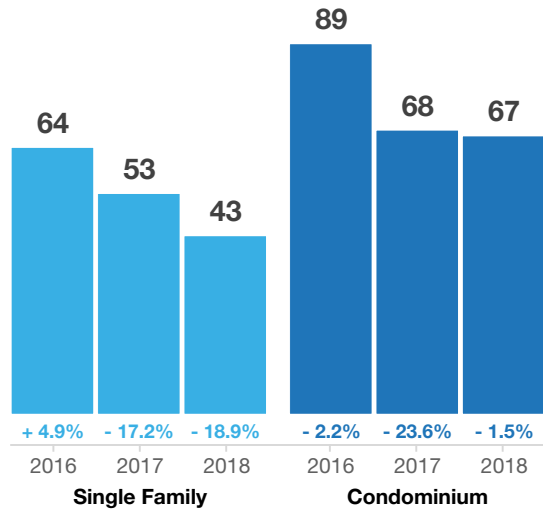


Housing Affordability Index

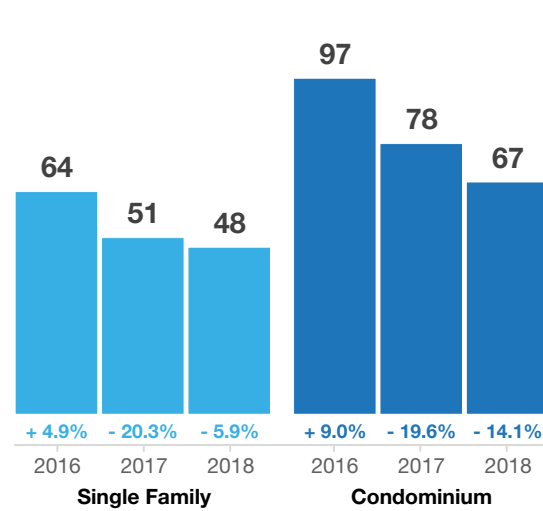
This index measures housing affordability for the region. For example, an index of 120 means the median household income is 120% of what is necessary to qualify for the median-priced home under prevailing interest rates. A higher number means greater affordability.



October

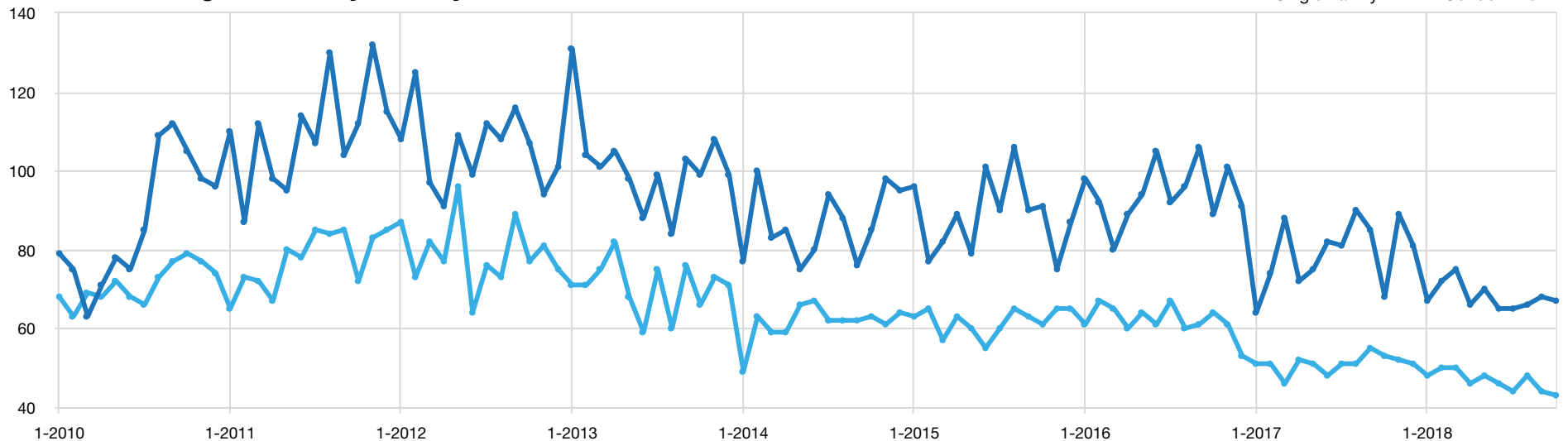


Year to Date



Affordability Index	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	52	-14.8%	89	-11.9%
Dec-2017	51	-3.8%	81	-11.0%
Jan-2018	48	-5.9%	67	+4.7%
Feb-2018	50	-2.0%	72	-2.7%
Mar-2018	50	+8.7%	75	-14.8%
Apr-2018	46	-11.5%	66	-8.3%
May-2018	48	-5.9%	70	-6.7%
Jun-2018	46	-4.2%	65	-20.7%
Jul-2018	44	-13.7%	65	-19.8%
Aug-2018	48	-5.9%	66	-26.7%
Sep-2018	44	-20.0%	68	-20.0%
Oct-2018	43	-18.9%	67	-1.5%
12-Month Avg	48	-7.7%	71	-12.3%

Historical Housing Affordability Index by Month

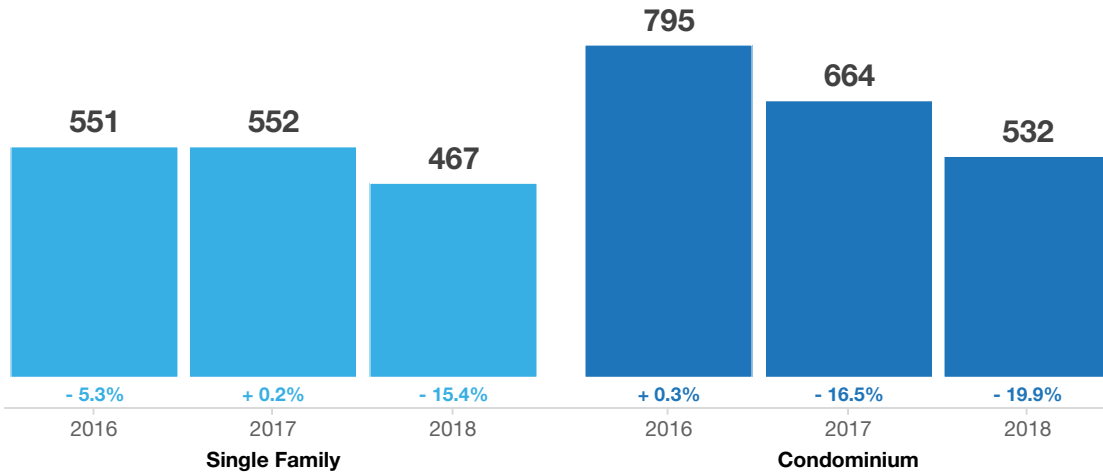


Inventory of Homes for Sale

The number of properties available for sale in active status at the end of a given month.

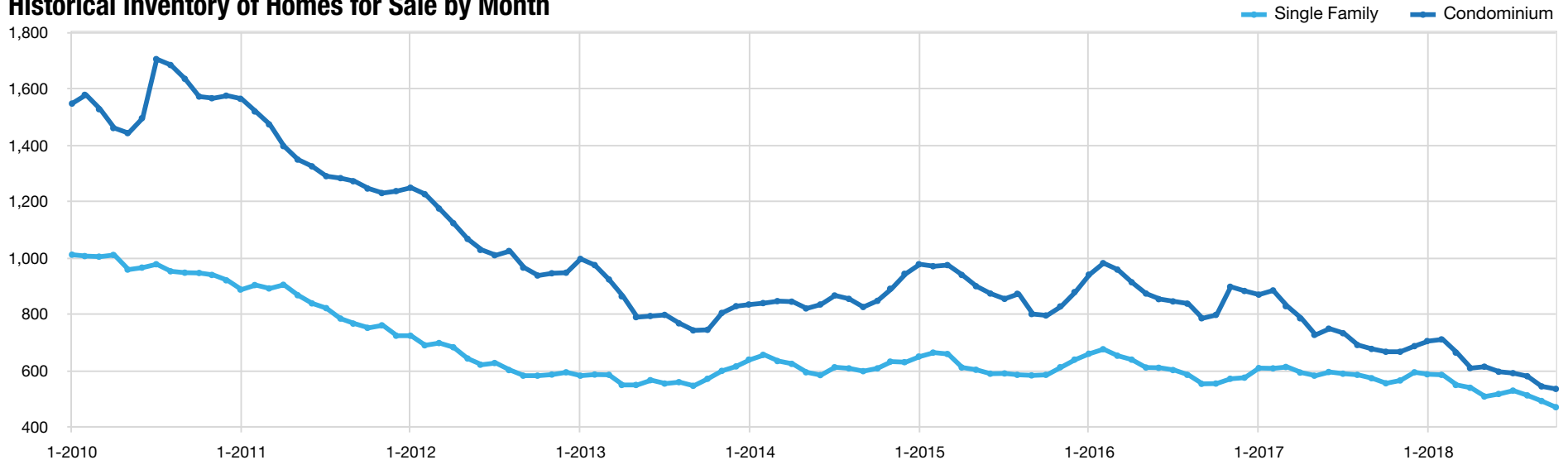


October



Homes for Sale	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	562	- 1.1%	664	- 25.8%
Dec-2017	591	+ 3.3%	684	- 22.3%
Jan-2018	584	- 3.6%	702	- 19.0%
Feb-2018	582	- 3.8%	708	- 19.7%
Mar-2018	546	- 10.5%	661	- 20.0%
Apr-2018	536	- 9.2%	606	- 22.6%
May-2018	505	- 12.8%	611	- 15.6%
Jun-2018	514	- 13.2%	593	- 20.5%
Jul-2018	526	- 10.2%	588	- 19.5%
Aug-2018	509	- 12.5%	577	- 16.1%
Sep-2018	489	- 14.2%	541	- 19.7%
Oct-2018	467	- 15.4%	532	- 19.9%
12-Month Avg	534	- 8.6%	622	- 20.3%

Historical Inventory of Homes for Sale by Month

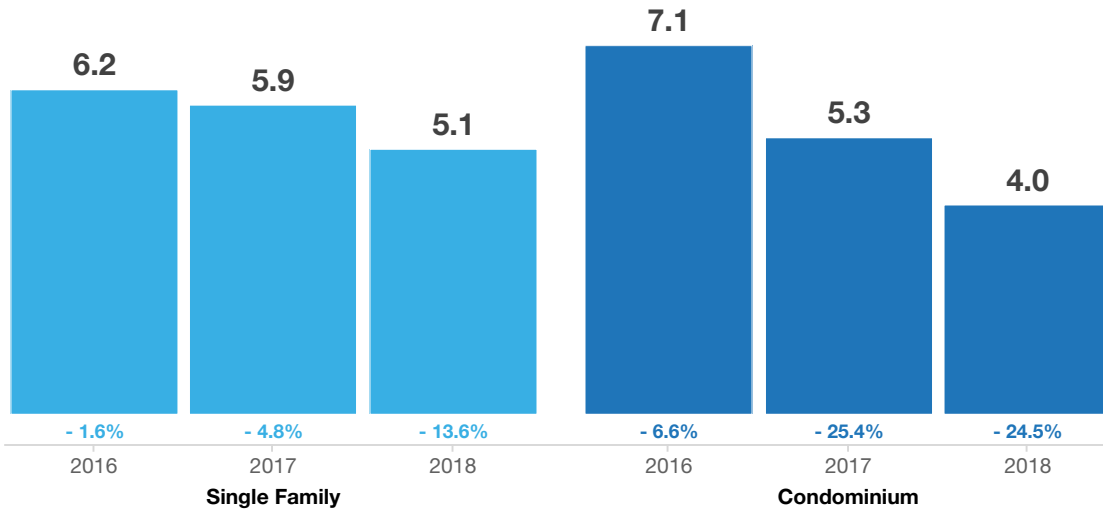


Months Supply of Inventory

The inventory of homes for sale at the end of a given month, divided by the average monthly pending sales from the last 12 months.



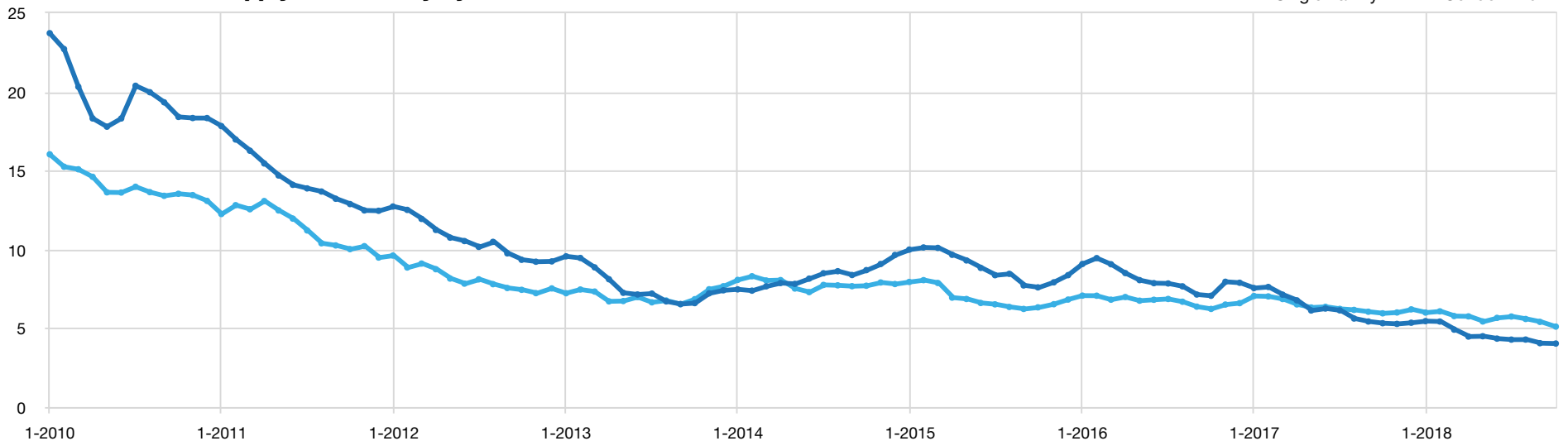
October



Months Supply	Single Family	Year-Over-Year Change	Condominium	Year-Over-Year Change
Nov-2017	6.0	- 7.7%	5.3	- 32.9%
Dec-2017	6.2	- 6.1%	5.4	- 31.6%
Jan-2018	6.0	- 14.3%	5.5	- 27.6%
Feb-2018	6.1	- 12.9%	5.4	- 28.9%
Mar-2018	5.8	- 15.9%	4.9	- 31.0%
Apr-2018	5.8	- 10.8%	4.5	- 33.8%
May-2018	5.4	- 14.3%	4.5	- 26.2%
Jun-2018	5.7	- 10.9%	4.3	- 31.7%
Jul-2018	5.7	- 8.1%	4.3	- 29.5%
Aug-2018	5.6	- 9.7%	4.3	- 23.2%
Sep-2018	5.4	- 10.0%	4.1	- 24.1%
Oct-2018	5.1	- 13.6%	4.0	- 24.5%
12-Month Avg*	5.7	- 11.4%	4.7	- 29.3%

* Months Supply for all properties from November 2017 through October 2018. This is not the average of the individual figures above.

Historical Months Supply of Inventory by Month



All Properties Combined

Key metrics by report month and for year-to-date (YTD) starting from the first of the year.



Key Metrics	Historical Sparkbars	10-2017	10-2018	% Change	YTD 2017	YTD 2018	% Change
New Listings		349	311	- 10.9%	3,454	3,218	- 6.8%
Pending Sales		240	226	- 5.8%	2,452	2,464	+ 0.5%
Closed Sales		265	234	- 11.7%	2,310	2,553	+ 10.5%
Days on Market Until Sale		157	145	- 7.6%	154	159	+ 3.2%
Median Sales Price		\$620,000	\$584,000	- 5.8%	\$585,000	\$610,000	+ 4.3%
Average Sales Price		\$822,339	\$819,020	- 0.4%	\$804,608	\$844,432	+ 4.9%
Percent of List Price Received		96.9%	97.0%	+ 0.1%	96.5%	97.0%	+ 0.5%
Housing Affordability Index		57	57	0.0%	60	55	- 8.3%
Inventory of Homes for Sale		1,556	1,324	- 14.9%	—	—	—
Months Supply of Inventory		6.7	5.5	- 17.9%	—	—	—

Single Family Monthly Sales Volume

October 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2018			September 2018			October 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	12	\$13,962,000	\$1,015,000	9	\$10,097,750	\$1,025,000	11	\$8,881,510	\$689,000
Hana	3	\$2,674,895	\$950,000	0	--	--	1	\$1,400,000	\$1,400,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	2	\$2,900,000	\$1,450,000	3	\$6,150,000	\$1,950,000	1	\$1,895,000	\$1,895,000
Kahakuloa	0	--	--	1	\$860,000	\$860,000	0	--	--
Kahului	6	\$3,988,750	\$660,000	6	\$4,019,000	\$690,000	25	\$15,588,965	\$610,000
Kapalua	0	--	--	1	\$2,680,000	\$2,680,000	0	--	--
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	13	\$30,862,361	\$749,000	9	\$6,867,000	\$798,000	12	\$11,089,000	\$800,000
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	8	\$7,705,026	\$925,000	5	\$6,180,000	\$1,025,000	6	\$5,447,000	\$747,500
Lahaina	1	\$4,693,650	\$4,693,650	3	\$2,550,000	\$820,000	6	\$11,649,000	\$1,797,500
Maalaea	0	--	--	0	--	--	1	\$3,500,000	\$3,500,000
Makawao/Olinda/Haliimaile	6	\$4,525,000	\$760,000	7	\$4,346,100	\$600,000	7	\$3,899,500	\$566,500
Maui Meadows	1	\$1,020,000	\$1,020,000	2	\$2,294,000	\$1,147,000	2	\$3,435,000	\$1,717,500
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	2	\$2,072,500	\$1,036,250	3	\$2,116,000	\$660,000	4	\$3,362,000	\$987,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	2	\$1,455,500	\$727,750	1	\$1,658,000	\$1,658,000	6	\$4,401,500	\$733,000
Spreckelsville/Paia/Kuau	3	\$6,153,000	\$1,628,000	2	\$1,237,000	\$618,500	3	\$11,515,399	\$4,815,400
Wailea/Makena	2	\$3,315,000	\$1,657,500	3	\$4,182,000	\$1,285,000	1	\$1,925,000	\$1,925,000
Wailuku	22	\$15,565,335	\$692,428	24	\$15,060,905	\$654,500	23	\$15,845,056	\$636,629
Lanai	3	\$1,175,000	\$400,000	1	\$450,000	\$450,000	1	\$425,000	\$425,000
Molokai	2	\$399,655	\$199,828	0	--	--	2	\$1,118,000	\$559,000
All MLS	88	\$102,467,672	\$774,223	80	\$70,747,755	\$754,248	112	\$105,376,930	\$668,675

Condominium Monthly Sales Volume

October 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2018			September 2018			October 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	0	--	--	0	--	--
Hana	0	--	--	0	--	--	0	--	--
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	16	\$12,598,000	\$575,000	14	\$11,289,000	\$640,000	21	\$22,173,344	\$900,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	4	\$695,000	\$130,000	1	\$110,000	\$110,000	4	\$644,500	\$147,500
Kapalua	1	\$955,000	\$955,000	1	\$8,950,000	\$8,950,000	7	\$16,276,888	\$1,811,888
Kaupo	0	--	--	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	40	\$20,015,800	\$430,000	48	\$21,920,399	\$401,000	49	\$22,094,788	\$357,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	0	--	--	0	--	--	0	--	--
Lahaina	11	\$9,029,940	\$552,000	7	\$4,118,305	\$625,000	7	\$4,952,500	\$565,000
Maalaea	4	\$1,968,000	\$491,500	3	\$1,389,900	\$540,000	3	\$1,193,000	\$260,000
Makawao/Olinda/Haliimaile	0	--	--	0	--	--	0	--	--
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	22	\$10,733,000	\$490,000	18	\$6,444,855	\$346,500	22	\$10,312,799	\$412,500
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$750,000	\$750,000	0	--	--	0	--	--
Spreckelsville/Paia/Kuau	1	\$379,000	\$379,000	0	--	--	1	\$354,000	\$354,000
Wailea/Makena	13	\$16,352,296	\$862,689	13	\$30,369,320	\$1,484,570	13	\$17,597,800	\$905,000
Wailuku	15	\$6,576,820	\$465,000	15	\$6,437,325	\$509,850	5	\$1,457,325	\$275,000
Lanai	0	--	--	2	\$4,950,000	\$2,475,000	2	\$6,400,000	\$3,200,000
Molokai	4	\$707,600	\$162,550	1	\$102,500	\$102,500	1	\$120,000	\$120,000
All MLS	132	\$80,760,456	\$499,000	123	\$96,081,604	\$492,500	135	\$103,576,944	\$517,500

Land Monthly Sales Volume

October 2018



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	October 2018			September 2018			October 2017		
	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price	Units	Dollar Volume	Median Sales Price
Haiku	0	--	--	4	\$2,306,650	\$515,825	3	\$1,201,000	\$425,000
Hana	1	\$485,000	\$485,000	0	--	--	1	\$550,000	\$550,000
Honokohau	0	--	--	0	--	--	0	--	--
Kaanapali	1	\$700,000	\$700,000	0	--	--	1	\$540,000	\$540,000
Kahakuloa	0	--	--	0	--	--	0	--	--
Kahului	1	\$972,500	\$972,500	0	--	--	0	--	--
Kapalua	0	--	--	0	--	--	1	\$875,000	\$875,000
Kaupo	1	\$1,450,000	\$1,450,000	0	--	--	0	--	--
Keanae	0	--	--	0	--	--	0	--	--
Kihei	3	\$965,000	\$285,000	0	--	--	2	\$925,000	\$462,500
Kipahulu	0	--	--	0	--	--	0	--	--
Kula/Ulupalakua/Kanaio	3	\$1,875,000	\$615,000	3	\$2,075,000	\$525,000	1	\$515,009	\$515,009
Lahaina	0	--	--	1	\$795,000	\$795,000	1	\$470,000	\$470,000
Maalaea	0	--	--	0	--	--	0	--	--
Makawao/Olinda/Haliimaile	1	\$375,000	\$375,000	1	\$425,000	\$425,000	3	\$2,050,000	\$831,000
Maui Meadows	0	--	--	0	--	--	0	--	--
Nahiku	0	--	--	0	--	--	0	--	--
Napili/Kahana/Honokowai	0	--	--	0	--	--	0	--	--
Olowalu	0	--	--	0	--	--	0	--	--
Pukalani	1	\$550,000	\$550,000	0	--	--	1	\$322,000	\$322,000
Spreckelsville/Paia/Kuau	0	--	--	0	--	--	0	--	--
Wailea/Makena	1	\$825,000	\$825,000	0	--	--	0	--	--
Wailuku	0	--	--	1	\$310,000	\$310,000	4	\$1,518,000	\$374,000
Lanai	0	--	--	0	--	--	0	--	--
Molokai	1	\$225,000	\$225,000	1	\$985,000	\$985,000	0	--	--
All MLS	14	\$8,422,500	\$517,500	11	\$6,896,650	\$525,000	18	\$8,966,009	\$460,000

Single Family Sales – Year to Date

October 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-18 YTD Sales	Oct-17 YTD Sales	Unit Change	Percent Change	Oct-18 YTD Average	Oct-17 YTD Average	Dollar Change	Percent Change	Oct-18 YTD Median	Oct-17 YTD Median	Dollar Change	Percent Change	Oct-18 YTD Volume	Oct-17 YTD Volume	Dollar Change	Percent Change
Haiku	80	75	+5	+6.7%	\$966,231	\$868,953	+\$97,279	+11.2%	\$830,000	\$733,000	+\$97,000	+13.2%	\$77,298,500	\$65,171,454	+\$12,127,046	+18.6%
Hana	19	8	+11	+137.5%	\$996,573	\$1,433,448	-\$436,875	-30.5%	\$760,000	\$1,148,542	-\$388,542	-33.8%	\$18,934,890	\$11,467,583	+\$7,467,307	+65.1%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	31	19	+12	+63.2%	\$2,068,716	\$2,000,645	+\$68,071	+3.4%	\$1,750,000	\$1,750,000	\$0	0.0%	\$64,130,202	\$38,012,250	+\$26,117,952	+68.7%
Kahakuloa	2	1	+1	+100.0%	\$875,000	\$575,000	+\$300,000	+52.2%	\$875,000	\$575,000	+\$300,000	+52.2%	\$1,750,000	\$575,000	+\$1,175,000	+204.3%
Kahului	117	137	-20	-14.6%	\$681,667	\$606,176	+\$75,491	+12.5%	\$679,000	\$599,000	+\$80,000	+13.4%	\$79,754,990	\$83,046,087	-\$3,291,097	-4.0%
Kapalua	8	6	+2	+33.3%	\$3,867,913	\$2,587,500	+\$1,280,413	+49.5%	\$2,840,000	\$2,487,500	+\$352,500	+14.2%	\$30,943,300	\$15,525,000	+\$15,418,300	+99.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	147	150	-3	-2.0%	\$1,112,000	\$938,270	+\$173,730	+18.5%	\$688,025	\$715,450	-\$27,425	-3.8%	\$163,463,953	\$140,740,499	+\$22,723,454	+16.1%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	61	70	-9	-12.9%	\$1,087,271	\$1,026,424	+\$60,847	+5.9%	\$950,000	\$849,500	+\$100,500	+11.8%	\$66,323,520	\$71,849,700	-\$5,526,180	-7.7%
Lahaina	48	56	-8	-14.3%	\$1,759,100	\$1,712,193	+\$46,907	+2.7%	\$835,000	\$1,414,500	-\$579,500	-41.0%	\$84,436,800	\$95,882,798	-\$11,445,998	-11.9%
Maalaea	1	1	0	0.0%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%	\$2,000,000	\$3,500,000	-\$1,500,000	-42.9%
Makawao/Olinda/Haliimaile	49	47	+2	+4.3%	\$724,787	\$765,766	-\$40,979	-5.4%	\$648,500	\$630,000	+\$18,500	+2.9%	\$35,514,557	\$35,991,014	-\$476,457	-1.3%
Maui Meadows	27	27	0	0.0%	\$1,210,726	\$1,373,775	-\$163,049	-11.9%	\$1,329,000	\$1,265,000	+\$64,000	+5.1%	\$32,689,600	\$37,091,930	-\$4,402,330	-11.9%
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	27	38	-11	-28.9%	\$1,041,926	\$907,038	+\$134,888	+14.9%	\$948,000	\$877,500	+\$70,500	+8.0%	\$28,132,000	\$34,467,444	-\$6,335,444	-18.4%
Olowalu	1	1	0	0.0%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%	\$1,360,000	\$801,500	+\$558,500	+69.7%
Pukalani	33	43	-10	-23.3%	\$776,203	\$750,390	+\$25,813	+3.4%	\$725,000	\$680,500	+\$44,500	+6.5%	\$25,614,700	\$32,266,750	-\$6,652,050	-20.6%
Spreckelsville/Paia/Kuau	22	20	+2	+10.0%	\$1,228,108	\$2,684,195	-\$1,456,087	-54.2%	\$725,000	\$1,032,500	-\$307,500	-29.8%	\$27,018,375	\$53,683,899	-\$26,665,524	-49.7%
Wailea/Makena	29	23	+6	+26.1%	\$3,221,828	\$4,529,130	-\$1,307,303	-28.9%	\$1,795,500	\$2,395,000	-\$599,500	-25.0%	\$93,433,000	\$104,170,000	-\$10,737,000	-10.3%
Wailuku	220	176	+44	+25.0%	\$654,024	\$647,969	+\$6,054	+0.9%	\$654,500	\$617,280	+\$37,220	+6.0%	\$143,885,174	\$114,042,578	+\$29,842,596	+26.2%
Lanai	18	19	-1	-5.3%	\$538,500	\$400,579	+\$137,921	+34.4%	\$455,000	\$385,000	+\$70,000	+18.2%	\$9,693,000	\$7,611,000	+\$2,082,000	+27.4%
Molokai	27	21	+6	+28.6%	\$496,608	\$490,722	+\$5,886	+1.2%	\$320,000	\$425,000	-\$105,000	-24.7%	\$13,408,424	\$10,305,160	+\$3,103,264	+30.1%
All MLS	967	938	+29	+3.1%	\$1,033,904	\$1,019,405	+\$14,499	+1.4%	\$705,000	\$695,000	+\$10,000	+1.4%	\$999,784,985	\$956,201,646	+\$43,583,339	+4.6%

Total Condominium Sales – Year to Date

October 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-18 YTD Sales	Oct-17 YTD Sales	Unit Change	Percent Change	Oct-18 YTD Average	Oct-17 YTD Average	Dollar Change	Percent Change	Oct-18 YTD Median	Oct-17 YTD Median	Dollar Change	Percent Change	Oct-18 YTD Volume	Oct-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	149	110	+39	+35.5%	\$1,028,305	\$1,077,335	-\$49,031	-4.6%	\$775,000	\$812,500	-\$37,500	-4.6%	\$153,217,387	\$118,506,884	+\$34,710,503	+29.3%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	27	33	-6	-18.2%	\$156,889	\$128,145	+\$28,744	+22.4%	\$125,000	\$95,000	+\$30,000	+31.6%	\$4,236,000	\$4,228,780	+\$7,220	+0.2%
Kapalua	40	47	-7	-14.9%	\$2,107,926	\$1,893,421	+\$214,505	+11.3%	\$1,015,625	\$939,999	+\$75,626	+8.0%	\$84,317,038	\$88,990,787	-\$4,673,749	-5.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	514	453	+61	+13.5%	\$484,805	\$469,104	+\$15,701	+3.3%	\$409,000	\$378,000	+\$31,000	+8.2%	\$249,189,750	\$212,503,900	+\$36,685,850	+17.3%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	75	69	+6	+8.7%	\$645,390	\$532,359	+\$113,032	+21.2%	\$520,000	\$503,000	+\$17,000	+3.4%	\$48,404,271	\$36,732,755	+\$11,671,516	+31.8%
Maalaea	41	37	+4	+10.8%	\$447,290	\$367,884	+\$79,406	+21.6%	\$430,000	\$305,000	+\$125,000	+41.0%	\$18,338,900	\$13,611,700	+\$4,727,200	+34.7%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	215	187	+28	+15.0%	\$483,291	\$454,396	+\$28,896	+6.4%	\$437,000	\$410,000	+\$27,000	+6.6%	\$103,907,644	\$84,972,003	+\$18,935,641	+22.3%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	8	-2	-25.0%	\$631,000	\$581,625	+\$49,375	+8.5%	\$603,000	\$599,000	+\$4,000	+0.7%	\$3,786,000	\$4,653,000	-\$867,000	-18.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	193	118	+75	+63.6%	\$1,532,892	\$1,708,044	-\$175,152	-10.3%	\$1,146,008	\$1,075,000	+\$71,008	+6.6%	\$295,848,095	\$201,549,167	+\$94,298,928	+46.8%
Wailuku	133	99	+34	+34.3%	\$397,425	\$366,869	+\$30,556	+8.3%	\$438,750	\$375,000	+\$63,750	+17.0%	\$52,857,512	\$36,319,986	+\$16,537,526	+45.5%
Lanai	2	8	-6	-75.0%	\$2,475,000	\$1,195,563	+\$1,279,438	+107.0%	\$2,475,000	\$895,000	+\$1,580,000	+176.5%	\$4,950,000	\$9,564,500	-\$4,614,500	-48.2%
Molokai	13	14	-1	-7.1%	\$157,123	\$148,018	+\$9,105	+6.2%	\$158,000	\$116,125	+\$41,875	+36.1%	\$2,042,600	\$2,072,250	-\$29,650	-1.4%
All MLS	1,412	1,185	+227	+19.2%	\$724,201	\$687,612	+\$36,589	+5.3%	\$498,500	\$450,000	+\$48,500	+10.8%	\$1,022,571,197	\$814,819,712	+\$207,751,485	+25.5%

Fee Simple Condominium Sales – Year to Date

October 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-18 YTD Sales	Oct-17 YTD Sales	Unit Change	Percent Change	Oct-18 YTD Average	Oct-17 YTD Average	Dollar Change	Percent Change	Oct-18 YTD Median	Oct-17 YTD Median	Dollar Change	Percent Change	Oct-18 YTD Volume	Oct-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	1	-1	-100.0%	--	\$760,000	--	--	--	\$760,000	--	--	\$0	\$760,000	-\$760,000	-100.0%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	133	97	+36	+37.1%	\$1,111,289	\$1,181,669	-\$70,380	-6.0%	\$840,000	\$900,000	-\$60,000	-6.7%	\$147,801,387	\$114,621,884	+\$33,179,503	+28.9%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	27	33	-6	-18.2%	\$156,889	\$128,145	+\$28,744	+22.4%	\$125,000	\$95,000	+\$30,000	+31.6%	\$4,236,000	\$4,228,780	+\$7,220	+0.2%
Kapalua	40	47	-7	-14.9%	\$2,107,926	\$1,893,421	+\$214,505	+11.3%	\$1,015,625	\$939,999	+\$75,626	+8.0%	\$84,317,038	\$88,990,787	-\$4,673,749	-5.3%
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	508	444	+64	+14.4%	\$485,710	\$472,071	+\$13,639	+2.9%	\$409,000	\$379,000	+\$30,000	+7.9%	\$246,740,450	\$209,599,400	+\$37,141,050	+17.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	70	67	+3	+4.5%	\$679,645	\$543,341	+\$136,304	+25.1%	\$525,750	\$505,000	+\$20,750	+4.1%	\$47,575,145	\$36,403,855	+\$11,171,290	+30.7%
Maalaea	29	30	-1	-3.3%	\$516,207	\$391,863	+\$124,344	+31.7%	\$540,000	\$367,500	+\$172,500	+46.9%	\$14,970,000	\$11,755,900	+\$3,214,100	+27.3%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	188	154	+34	+22.1%	\$505,290	\$487,037	+\$18,253	+3.7%	\$458,500	\$440,000	+\$18,500	+4.2%	\$94,994,539	\$75,003,700	+\$19,990,839	+26.7%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	6	8	-2	-25.0%	\$631,000	\$581,625	+\$49,375	+8.5%	\$603,000	\$599,000	+\$4,000	+0.7%	\$3,786,000	\$4,653,000	-\$867,000	-18.6%
Spreckelsville/Paia/Kuau	4	1	+3	+300.0%	\$369,000	\$354,000	+\$15,000	+4.2%	\$373,500	\$354,000	+\$19,500	+5.5%	\$1,476,000	\$354,000	+\$1,122,000	+316.9%
Wailea/Makena	193	118	+75	+63.6%	\$1,532,892	\$1,708,044	-\$175,152	-10.3%	\$1,146,008	\$1,075,000	+\$71,008	+6.6%	\$295,848,095	\$201,549,167	+\$94,298,928	+46.8%
Wailuku	133	99	+34	+34.3%	\$397,425	\$366,869	+\$30,556	+8.3%	\$438,750	\$375,000	+\$63,750	+17.0%	\$52,857,512	\$36,319,986	+\$16,537,526	+45.5%
Lanai	2	8	-6	-75.0%	\$2,475,000	\$1,195,563	+\$1,279,438	+107.0%	\$2,475,000	\$895,000	+\$1,580,000	+176.5%	\$4,950,000	\$9,564,500	-\$4,614,500	-48.2%
Molokai	12	12	0	0.0%	\$165,717	\$161,354	+\$4,363	+2.7%	\$159,000	\$119,625	+\$39,375	+32.9%	\$1,988,600	\$1,936,250	+\$52,350	+2.7%
All MLS	1,345	1,119	+226	+20.2%	\$744,640	\$711,118	+\$33,522	+4.7%	\$507,000	\$475,000	+\$32,000	+6.7%	\$1,001,540,766	\$795,741,209	+\$205,799,557	+25.9%

Leasehold Condominium Sales – Year to Date

October 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-18 YTD Sales	Oct-17 YTD Sales	Unit Change	Percent Change	Oct-18 YTD Average	Oct-17 YTD Average	Dollar Change	Percent Change	Oct-18 YTD Median	Oct-17 YTD Median	Dollar Change	Percent Change	Oct-18 YTD Volume	Oct-17 YTD Volume	Dollar Change	Percent Change
Haiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Hana	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	16	13	+3	+23.1%	\$338,500	\$298,846	+\$39,654	+13.3%	\$270,000	\$270,000	\$0	0.0%	\$5,416,000	\$3,885,000	+\$1,531,000	+39.4%
Kahakuloa	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kahului	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kapalua	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaupo	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	6	9	-3	-33.3%	\$408,217	\$322,722	+\$85,494	+26.5%	\$433,750	\$250,000	+\$183,750	+73.5%	\$2,449,300	\$2,904,500	-\$455,200	-15.7%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lahaina	5	2	+3	+150.0%	\$165,825	\$164,450	+\$1,375	+0.8%	\$165,000	\$164,450	+\$550	+0.3%	\$829,126	\$328,900	+\$500,226	+152.1%
Maalaea	12	7	+5	+71.4%	\$280,742	\$265,114	+\$15,627	+5.9%	\$252,500	\$290,000	-\$37,500	-12.9%	\$3,368,900	\$1,855,800	+\$1,513,100	+81.5%
Makawao/Olinda/Haliimaile	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Maui Meadows	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Nahiku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Napili/Kahana/Honokowai	27	33	-6	-18.2%	\$330,115	\$302,070	+\$28,045	+9.3%	\$150,000	\$135,000	+\$15,000	+11.1%	\$8,913,105	\$9,968,303	-\$1,055,198	-10.6%
Olowalu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Pukalani	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Spreckelsville/Paia/Kuau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailea/Makena	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Wailuku	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	1	2	-1	-50.0%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$68,000	-\$14,000	-20.6%	\$54,000	\$136,000	-\$82,000	-60.3%
All MLS	67	66	+1	+1.5%	\$313,887	\$289,068	+\$24,819	+8.6%	\$235,000	\$215,500	+\$19,500	+9.0%	\$21,030,431	\$19,078,503	+\$1,951,928	+10.2%

Land Sales – Year to Date

October 2018 YTD



REALTORS® ASSOCIATION
OF MAUI, INC.

Area Name	Number of Sales				Average Sales Price				Median Sales Price				Total Dollar Volume			
	Oct-18 YTD Sales	Oct-17 YTD Sales	Unit Change	Percent Change	Oct-18 YTD Average	Oct-17 YTD Average	Dollar Change	Percent Change	Oct-18 YTD Median	Oct-17 YTD Median	Dollar Change	Percent Change	Oct-18 YTD Volume	Oct-17 YTD Volume	Dollar Change	Percent Change
Haiku	46	27	+19	+70.4%	\$575,577	\$508,951	+\$66,627	+13.1%	\$475,000	\$410,000	+\$65,000	+15.9%	\$26,476,550	\$13,741,668	+\$12,734,882	+92.7%
Hana	8	8	0	0.0%	\$460,000	\$350,000	+\$110,000	+31.4%	\$467,500	\$375,000	+\$92,500	+24.7%	\$3,680,000	\$2,800,000	+\$880,000	+31.4%
Honokohau	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kaanapali	6	13	-7	-53.8%	\$694,958	\$659,077	+\$35,881	+5.4%	\$756,125	\$540,000	+\$216,125	+40.0%	\$4,169,750	\$8,568,000	-\$4,398,250	-51.3%
Kahakuloa	0	1	-1	-100.0%	--	\$467,500	--	--	--	\$467,500	--	--	\$0	\$467,500	-\$467,500	-100.0%
Kahului	2	3	-1	-33.3%	\$1,583,750	\$291,667	+\$1,292,083	+443.0%	\$1,583,750	\$315,000	+\$1,268,750	+402.8%	\$3,167,500	\$875,000	+\$2,292,500	+262.0%
Kapalua	0	5	-5	-100.0%	--	\$1,000,800	--	--	--	\$875,000	--	--	\$0	\$5,004,000	-\$5,004,000	-100.0%
Kaupo	1	0	+1	--	\$1,450,000	--	--	--	\$1,450,000	--	--	--	\$1,450,000	\$0	+\$1,450,000	--
Keanae	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kihei	12	8	+4	+50.0%	\$698,750	\$603,625	+\$95,125	+15.8%	\$412,500	\$473,500	-\$61,000	-12.9%	\$8,385,000	\$4,829,000	+\$3,556,000	+73.6%
Kipahulu	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Kula/Ulupalakua/Kanaio	31	10	+21	+210.0%	\$620,889	\$536,601	+\$84,288	+15.7%	\$615,000	\$490,005	+\$124,996	+25.5%	\$19,247,550	\$5,366,009	+\$13,881,541	+258.7%
Lahaina	11	6	+5	+83.3%	\$1,320,136	\$934,833	+\$385,303	+41.2%	\$1,500,000	\$932,500	+\$567,500	+60.9%	\$14,521,500	\$5,609,000	+\$8,912,500	+158.9%
Maalaea	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Makawao/Olinda/Haliimaile	5	13	-8	-61.5%	\$586,780	\$587,869	-\$1,089	-0.2%	\$425,000	\$600,000	-\$175,000	-29.2%	\$2,933,900	\$7,642,300	-\$4,708,400	-61.6%
Maui Meadows	1	2	-1	-50.0%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$451,250	+\$273,750	+60.7%	\$725,000	\$902,500	-\$177,500	-19.7%
Nahiku	2	0	+2	--	\$323,000	--	--	--	\$323,000	--	--	--	\$646,000	\$0	+\$646,000	--
Napili/Kahana/Honokowai	0	2	-2	-100.0%	--	\$765,000	--	--	--	\$765,000	--	--	\$0	\$1,530,000	-\$1,530,000	-100.0%
Olowalu	1	1	0	0.0%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%	\$575,000	\$1,100,000	-\$525,000	-47.7%
Pukalani	5	47	-42	-89.4%	\$383,400	\$329,292	+\$54,108	+16.4%	\$375,000	\$325,650	+\$49,350	+15.2%	\$1,917,000	\$15,476,740	-\$13,559,740	-87.6%
Spreckelsville/Paia/Kuau	1	1	0	0.0%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%	\$2,900,000	\$1,300,000	+\$1,600,000	+123.1%
Wailea/Makena	6	2	+4	+200.0%	\$5,297,500	\$512,500	+\$4,785,000	+933.7%	\$5,725,000	\$512,500	+\$5,212,500	+1,017.1%	\$31,785,000	\$1,025,000	+\$30,760,000	+3,001.0%
Wailuku	18	26	-8	-30.8%	\$378,574	\$366,291	+\$12,282	+3.4%	\$312,500	\$316,500	-\$4,000	-1.3%	\$6,814,325	\$9,523,574	-\$2,709,249	-28.4%
Lanai	0	0	0	--	--	--	--	--	--	--	--	--	\$0	\$0	\$0	--
Molokai	18	12	+6	+50.0%	\$226,883	\$155,200	+\$71,683	+46.2%	\$205,000	\$102,250	+\$102,750	+100.5%	\$4,083,900	\$1,862,400	+\$2,221,500	+119.3%
All MLS	174	187	-13	-7.0%	\$767,115	\$468,571	+\$298,544	+63.7%	\$475,000	\$370,000	+\$105,000	+28.4%	\$133,477,975	\$87,622,691	+\$45,855,284	+52.3%